



Mark III Announces New Office in Fresno: Tristan Hankla to Manage



Mark III is proud to announce *The Power of One* to the Central Valley by expanding its Mechanical, Electrical, and Underground services to the region. In late May, Mark III opened an office at 3104 N. Miami Avenue in Fresno. Tristan Hankla, Division Manager, will oversee all start-up and ongoing operations at this new location.

Founded in 1976 in Sacramento, Mark III has a consistent record of providing superior service and completing projects ahead of schedule using the most cost-effective solutions. No matter what the project, we always provide the highest quality, timely, and cost-efficient products and services. And now we are excited to become part of the impressive growth in Fresno and the surrounding areas as we continue to build our Mechanical, Electrical, and Underground trade services in the food and beverage industries.

The Power of One is a concept developed by founder Mark O' Brien to share resources, cut redundancies, reduce conflicts, and lower overhead costs. Our approach allows for better trade coordination, project designs, and faster completion schedules.

As Mark III Division Manager for the Fresno Region, Tristan will develop and cultivate client relationships as well as oversee each project from inception through completion. He joins our team with more than 21 years of electrical and low voltage experience within the Central Valley market. Tristan has successfully completed an extensive list of complex large-scale projects in the public and private sectors including commercial, renewable energy, telecommunications, multi-story office buildings, government/professional offices, retail, warehouse, shopping centers, and more.

Prior to joining Mark III, Tristan started his career as an apprentice electrician and gained experience in purchasing, estimating, design/build engineering, and sales. He has held numerous managerial positions including warehouse manager, on-site project engineer, senior project manager, service manager, and business development manager. His breadth of experience in these various roles provides a thorough understanding of electrical construction.

Tristan believes honesty and integrity are the foundations for maintaining authentic work relationships; he focuses on client expectations, satisfaction, and staying within budget parameters. Tristan also believes in giving back to the local community. He has volunteered many years serving alongside nonprofit organizations such as the Fresno Zoological Society, Sierra Sky Park, and the Fresno Arts Council. He has also served on several boards including the Fresno Zoological Society and Construction Industry Crime Prevention Program.

We welcome Tristan, and we look forward to becoming part of the thriving community in the Fresno region. For more information about the full line of Mark III services and to learn about the *The Power of One*, please contact Tristan (559-353-5744) or me (916-381-8080) anytime.

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